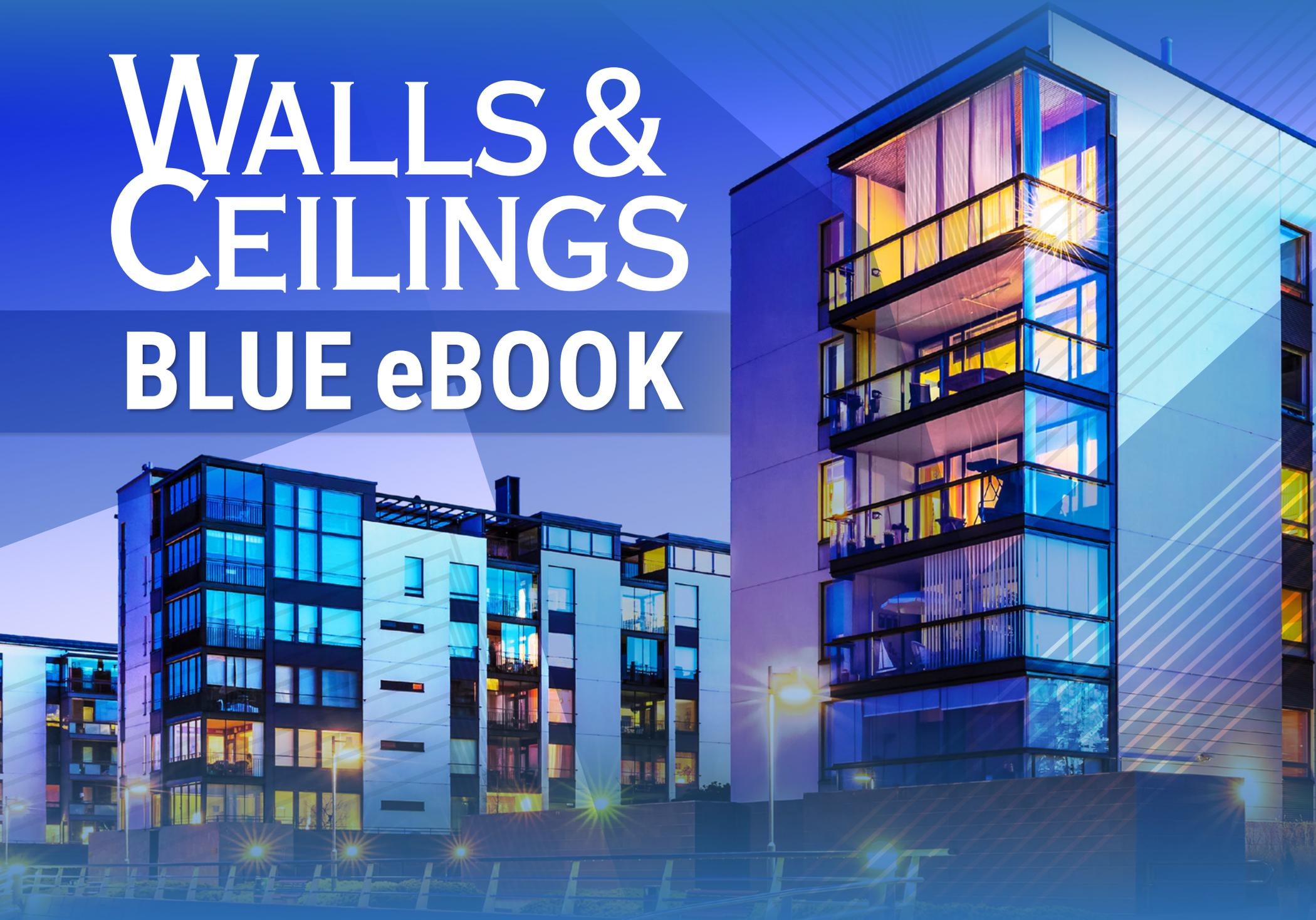


WALLS & CEILINGS BLUE eBOOK



Welcome to *Walls & Ceilings'* latest Blue Book.

As the go-to source of information for the wall and ceiling industry, we at W&C continually strive to make it easy for you to find the most up-to-date manufacturers, distributors/dealers, industry associations, and products that can help your business.

We created this new eBook version of the Blue Book to mesh with today's digital on-the-go reality. But while the format may have changed to keep up with the times, the reliable, up-to-date information it provides is the most relevant in the wall and ceiling industry. This comprehensive resource is here to serve you 24/7. Please click on each category or visit us online to view the complete Blue Book listings.

Thank you for the hard work that you do. It's our hope that the following information we've compiled for you makes your jobs that much easier.



Jill Bloom
Group Publisher,
Walls & Ceilings

» Dealers/Distributors



» Associations & Organizations

» Interior Products



» Gypsum Products



» Exterior Products

» Tools/Equipment

» Steel Framing

» Fasteners/Accessories

» Thermal/Air/Moisture Products



Dealers and distributors are the direct link between the manufacturer and contractors. Building materials distributors carry products specific to the wall and ceiling industry. They form relationships with contractors that will likely span the careers of many companies. Dealers and distributors are also crucial to problem solving, suggesting new products, assisting in product delivery, providing installation assistance as a service, and so much more. Contractors often cite the immeasurable value of a direct and hands-on relationship with their local distributors.

[CLICK HERE FOR A COMPLETE LIST OF DEALERS/DISTRIBUTORS](#)

YOUR JOB IS OUR JOB

NATIONWIDE LEADER IN RESIDENTIAL
AND COMMERCIAL BUILDING SUPPLIES
WE MAKE IT EASY. LWSUPPLY.COM

**L&W
SUPPLY**



L&W Supply is a leading nationwide distributor of gypsum wallboards, suspended ceiling tiles, steel framing, insulation, exterior systems and other interior building materials.

At L&W Supply, safety and compliance is a top priority. Our customers know our trucks and see them safely delivering to jobsites throughout America. L&W Supply has invested over \$100 million in new fleet vehicles in just the past few years. While we're proud of our clean and well-maintained fleet, we're even prouder of our ability to make and keep our promises.



From its founding in 1971, L&W Supply has expanded its reach to 180+ branch locations in 38 states. L&W Supply was acquired in 2016 by the nation's largest wholesale distributor of roofing, siding, windows and gutter materials, ABC Supply Co. Inc., reinforcing the companies' leadership in building materials distribution. More information is available on www.lwsupply.com.



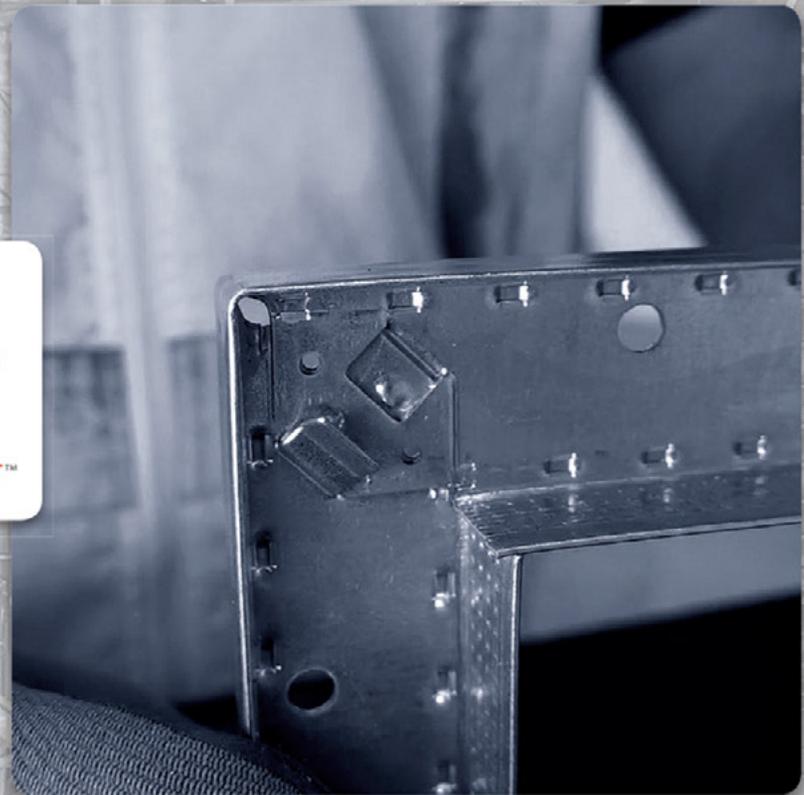
Associations, organizations, bureaus and other trade agencies offer many benefits to the industry and specifically to their members. Some of these associations are national; some are regionally focused. The intent of these agencies is to assist their members with local, state and federal mandates that may impact or influence their businesses. Associations serve the direct needs of the industry by keeping current on codes and bylaws; acting as a liaison with government bodies; hosting trade events that bring the industry together; and much more. Most contractors that belong to an association/trade group know the benefits of a proactive group that will work for its members' interests and keep them abreast of industry trends, concerns, code developments, etc.

[CLICK HERE FOR A COMPLETE LIST OF ASSOCIATIONS & ORGANIZATIONS](#)



This category of products includes: ceilings, plaster, drywall, cornerbead, fasteners, finishing products; decorative/ornamental materials such as trim and moldings; insulation, hardware, doors and a lot more. It won't take long when you're perusing our Blue Book to see how deep these types of product offerings are. Interior products are found at your local distributor, as well as your local hardware and big-box stores. These are extensively featured in *Walls & Ceilings'* pages.

[CLICK HERE FOR A COMPLETE LIST OF INTERIOR PRODUCTS](#)



CLICK-AND-GO SOFFITS

Now there's a faster, easier, better way to build soffits. New SimpleSoffit™ Drywall Framing System is a pre-fabricated solution that will save time and labor right out of the box. Main beams are factory notched to your project dimensions and form perfect angles with just a click. Lose the jig and eliminate on-site fabrication time saving time and labor on every job.



Learn more about the efficiencies of pre-engineered drywall framing solutions at armstrongceilings.com/simplesoffit

Armstrong[®]
CEILING & WALL SOLUTIONS



Armstrong World Industries, Inc. (AWI) is a leader in the design and manufacture of innovative commercial and residential ceiling, wall and suspension system solutions in the Americas. With \$937 million in revenue in 2020, AWI has approximately 2,800 employees and a manufacturing network of 15 facilities, plus six facilities dedicated to its WAVE joint venture.

At home, at work, in healthcare facilities, classrooms, stores, or restaurants, Armstrong World Industries offers interior solutions that help to enhance comfort, save time, improve building efficiency and overall performance, and create beautiful spaces.

For more than 150 years, we have built our business on trust and integrity. It set us apart then, and it sets us apart now, along with our ability to collaborate with



and innovate for the people we're here to serve – our customers, our shareholders, our communities and our employees.

We are committed to developing new and sustainable ceiling solutions, with design and performance possibilities that make a positive difference in spaces where we live, work, learn, heal and play. It's an exciting, rewarding business to be in, and we're committed to continuing to grow and prosper for the benefit of all of our stakeholders.

STYLED + DURABLE **frp**
surface systems



there is more to **frp** than ever before

CRANE

Composites

When you need grace under pressure, fiberglass reinforced plastic (FRP) panels are the perfect choice for your walls. From moisture and germs to daily dirt and grime, our FRP panels are able to stand up to even the toughest environments - without sacrificing style and beauty. As the first and largest global manufacturer of FRP wall paneling, Crane Composites offers the industry's most innovative and resilient FRP panels, backed by our expert technical and installation support staff.

Take your surfaces beyond with our wide range of surface types, textures and colors, offering you endless options to create the beautiful look you've envisioned for your walls. Count on Crane FRP panels for extremely strong, durable panels that provide resistance to mold, mildew, bacteria growth, stains and chemicals. Plus,



they're easy on your budget and designed to last for years to come.

Take it easy, from start to finish. Our FRP panels are simple to install over any existing wall surface and even simpler to maintain with a mild cleanser and sponge or soft brush. Plus, they're easy on your budget and designed to last for years to come.

CraneFRP.com

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DRYWALL SOLUTIONS

Drywall isn't finished without us.



Visit us at
trim-tex.com
to explore our full
line of vinyl drywall
finishing solutions.

TRIM-TEX™ DRYWALL SOLUTIONS

DRYWALL ISN'T FINISHED WITHOUT TRIM-TEX

Let's say you're a drywall finishing pro.

You run a successful drywall contracting business, but "success" doesn't come to you without a lot of hard work. You and your crew punch the clock on your latest project and naked drywall stares back, filled with screws, rough joints and corners. Your job is to finish all this drywall so that, when painted, it looks flawless.

Transforming these rough spaces into paint-ready perfection is what you do. But the long hours have a way of adding up.

One day, a buddy shares a social-media post. It's from Trim-Tex. You stare in disbelief at some lunatic smashing a finished drywall corner. You know what happens next: remove the mangled bead, then install and finish its replacement. It's a huge time-suck. But that's not what happens in this video — the only thing you notice is some missing mud in the impact area, a five-minute repair!

If these Trim-Tex beads can do that, you start to wonder what else they can do.



You eagerly click through to www.Trim-Tex.com and learn about the company's 50-year history helping drywall pros. You also learn about the strength and resilience of a vinyl corner bead. You start mentally tallying time you could be saving.

You've heard enough. You take the leap...

...and six months later, you often think back on this moment, because Trim-Tex products have so radically changed your business. Gone are the late nights and callbacks. Gone, too, is the constant stress and anxiety that used to be part of every project.

This story is based on conversations we've had with drywall pros from all over the world whose lives have been changed by Trim-Tex products. Make the leap, and start getting your time back, one corner bead at a time.



For thousands of years, gypsum has been used in many forms as a durable wall system. In today's applications, gypsum boards/panels and exterior gypsum—even traditional plaster—all have gypsum properties that offer many benefits to the wall and ceiling contractor. For function and aesthetics, gypsum panels offer a straight and smooth wall system that is easy to skim and paint, and which contractors can install in a short amount of time efficiently. Reasonably priced, gypsum board is the predominant product used for residential, commercial and industrial projects.

[CLICK HERE FOR A COMPLETE LIST OF
GYPSUM PRODUCTS](#)

GYPSUM PRODUCTS



Family-owned and -operated, PABCO® Gypsum has been providing top-quality gypsum panel products and superior customer service throughout North America for more than 45 years. Recognized by our customers as being easy to work with, our focus is making it easier for you to rock your walls. When you work with PABCO, you can expect consistently high-quality drywall, personal high-touch service and reliable technical advice from leading experts in the field.

Whether you need to Quiet® the noise, weather the elements or curb fire, mold or moisture, PABCO Gypsum offers a broad portfolio of gypsum wallboard products to meet your needs. Our strong focus on service is appreciated by our customers accomplished by responding quickly, providing helpful technical support and making sure deliveries are accurate and on time.

You “rock” the world. We make it easy. Expert advice, service and drywall performance you can count on — what the job demands.

Rocking Your Walls **MADE EASIER**

Whether you're building a hospital, hotel, single or multifamily structure, trusted products and processes are critical to your success. PABCO Gypsum makes one part of the construction process easier — **'ROCKING'** your walls. Rely on our family of drywall products when you need:

- ✓ unmatched performance
- ✓ easy installation
- ✓ helpful technical support
- ✓ accurate on-time delivery
- ✓ fast response times

PABCO Gypsum
what the job demands

Sales: 877.449.7786 Technical Services: 866.282.9298 www.pabco gypsum.com

Legendary QuietRock®	Dual-Purpose MOLD CURB® Plus	Trusted FLAME CURB®	Protective PABCO GLASS®	Triple-Action ABUSE CURB®
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This category is very important to wall and ceiling contractors, as many of our contractor readership install an EIFS, stucco or other exterior plaster system such as Portland cement. For the building envelope, there are many products that help with a structure's performance, including WRBs, rainscreen, housewraps, air/moisture barriers and other products that serve the energy efficiency building envelope. A great advancement in building insulated walls is the growing market of insulated concrete forms (ICFs) and structural insulated panels (SIPs). This type of system ensures a structure's R-value to work at optimal levels. For function and aesthetics, metal wall panels are a growing niche service that wall and ceiling contractors are using. Because these are all specialized products/systems and not commodity systems that you can find at the big-box stores, contact your local distributor to find these.

[CLICK HERE FOR A COMPLETE LIST OF EXTERIOR PRODUCTS](#)



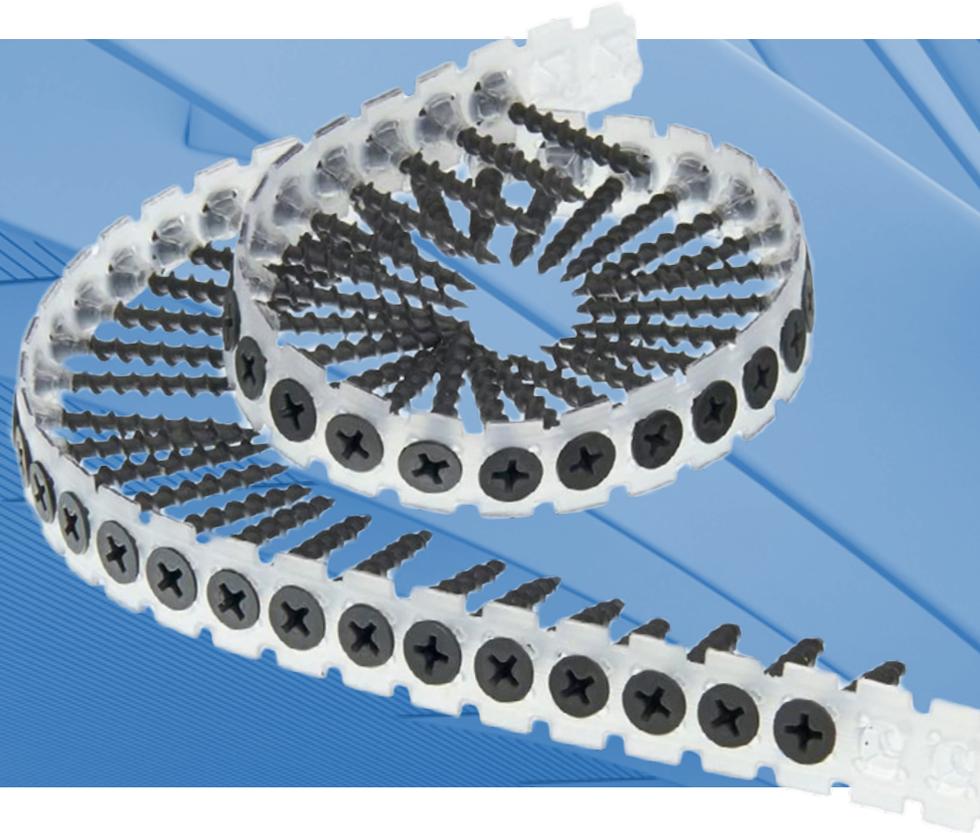
Wall and ceiling contractors cannot perform their jobs without the proper tools. Tools are fascinating, and every year manufacturers of both power and hand tools create better, more durable and ergonomic models. *Walls & Ceilings* regularly profiles on our various digital platforms the latest power and hand tools that manufacturers offer.

[CLICK HERE FOR A COMPLETE LIST OF TOOLS/EQUIPMENT](#)



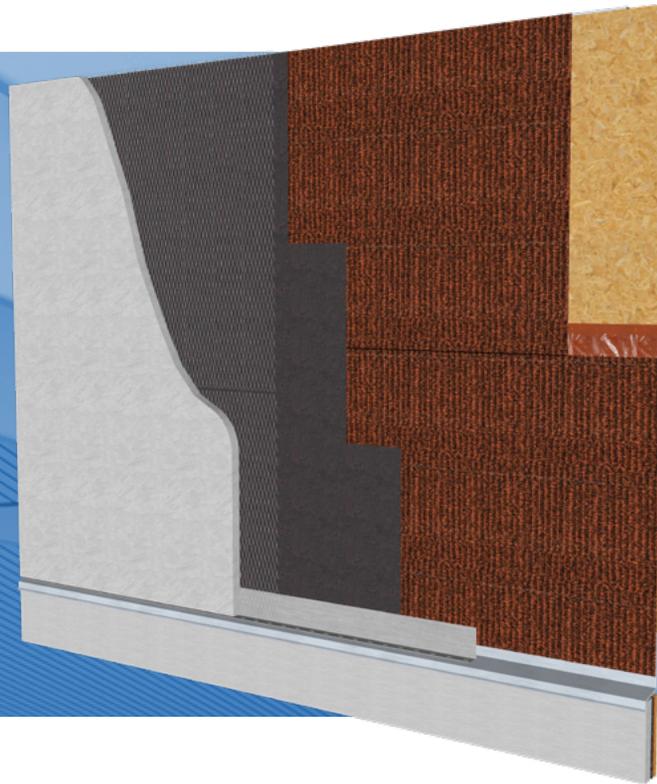
Many commercial wall and ceiling contractors install light-gauge and cold-formed steel framing as part of their services. Steel framing—especially in the commercial and industrial markets—is preferred over wood. Each year, the cold-formed steel manufacturers release new and enhanced systems that help subcontractors perform their jobs with quality steel products. *Walls & Ceilings* regularly features guest articles from various industry professionals from the steel framing field.

[CLICK HERE FOR A COMPLETE LIST OF
STEEL FRAMING](#)



From drywall to steel framing to exterior products to EIFS/stucco assemblies, fasteners are a vital part of these systems. Fastening tools, with the appropriate fasteners, adhere material firmly to ensure a project's success. Fastening accessories usually come in the form of magazines and adjustable-mounted attachments to the nose of the gun.

[CLICK HERE FOR A COMPLETE LIST OF FASTENERS/ACCESSORIES](#)



At no time in history has there been a greater focus on thermal/air/moisture products. New innovations and products are coming out constantly. Not to mention, updates and requirements will get tougher with enhanced energy codes. Contractors, dealers and architects need to be kept up-to-date on these products, best practices and the standards. Many types of insulation are available and are great solutions for residential, commercial, and industrial needs. The newest generation of waterproofing products, rainscreen, weather resistive barriers, housewraps and more help moderate the proper thermal and air movement in any structure.

[CLICK HERE FOR A COMPLETE LIST OF THERMAL/AIR/MOISTURE PRODUCTS](#)

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